

## Post Harvest Marketing Plan

Objective: Seek strategies that offer a price higher than the loan rate. Hold no un-priced grain beyond July 1.

\_\_\_\_\_ bushels: **Not enough storage! Price and deliver at harvest**

**Sell** \_\_\_\_\_ bushels harvest (Exit plan: NA)

**Hold** \_\_\_\_\_ bushels of unpriced grain in storage for later sale

Exit plan:

Sell \_\_\_\_\_ bushels when the cash price reaches \$\_\_\_\_\_ or by \_\_\_\_\_ (date)

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Bushels not priced by \_\_\_\_\_ will be sold by \_\_\_\_\_

Sell if the price falls below \$\_\_\_\_\_

**Sell the carry on** \_\_\_\_\_ bus. with a \_\_\_\_\_  
(Forward contract/ HTA / sell futures)

Exit plan:

Lock the basis on \_\_\_\_\_ bushels \_\_\_\_\_ cents under the \_\_\_\_\_ contract

... or by \_\_\_\_\_ at the current basis